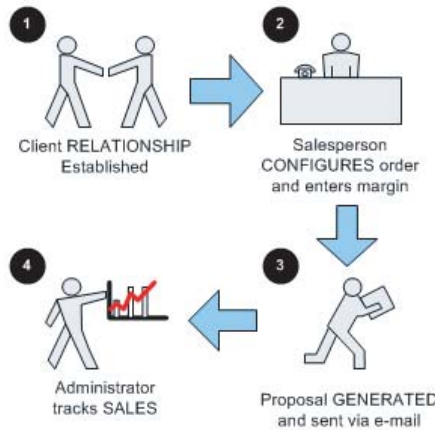




## SalesHelper gives SIEMENS the *competitive edge*

- ✓ Sales Margin Permission Controls
- ✓ Sales force statistics
- ✓ Proposal follow-up tracking
- ✓ CAD Schematics
- ✓ Standardized PDF proposals
- ✓ Revision Control
- ✓ Proposal Archive
- ✓ Component Configuration Matrix
- ✓ Bill of Material & Spare Parts List
- ✓ Out-of-the-box configurations

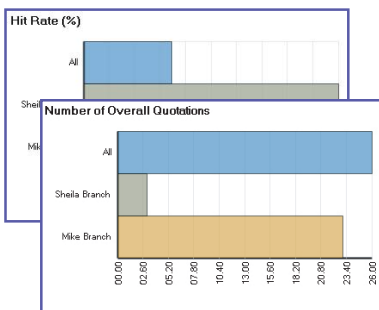
All from your **INTERNET BROWSER**



**QUICK TURN AROUND** is a staple of the **Siemens SalesHelper** - a web-based proposal generation application that turns complex configurations into professional, standardized proposals.

The SalesHelper is currently being used for the Siemens **Masterdrive** and **Micromaster** products lines in Canada and the US.

## Powerful Sales Statistics



Track valuable sales statistics, including **cycle time**, **hit rate**, reasons for quotation loss, industry trends, and more.

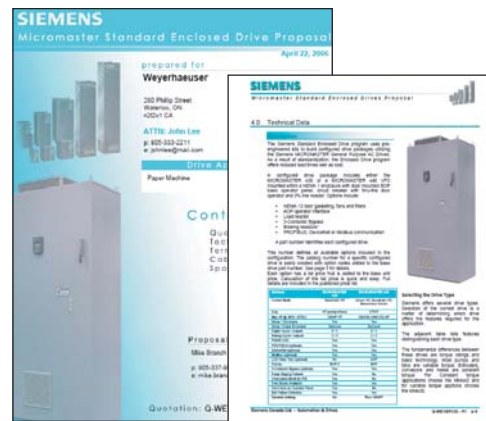
Zoom-in to salesperson granularity to retrieve in-depth statistics on individual as well as team performance.

## Professional Proposals

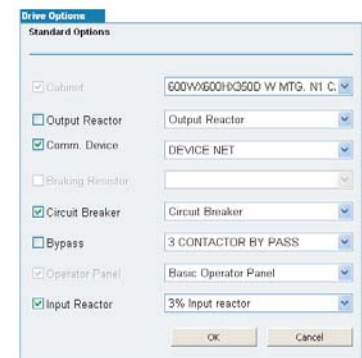
Standardized PDF proposals that include:

- ◆ pricing information
- ◆ technical data
- ◆ terms and conditions
- ◆ spare parts lists
- ◆ CAD drawings

+ more



## Product Configuration



Configure your product with pre-established configuration matrices. Give your sales team the ability to develop proposals around proven engineered configurations that work!